



ANNUAL MEETING

2020

## WHO WE ARE

With a service area that encompasses the entire Eastern Shore of Virginia peninsula, Tangier Island VA and Smith Island in Somerset County, MD, A&N Electric Cooperative serves over 38,000 connections and operates over 2,400 miles of power line. The cooperative services a variety of residential, commercial and industrial accounts with a large member base of homes, some commercial developments, and agricultural enterprises.

A board of directors, elected by the membership, guides the cooperative. Board members are elected to one of four election districts. Directors serve three-year terms.

Each August, A&N Electric Cooperative holds an annual business meeting. The meeting provides co-op members the opportunity to meet the management of the cooperative, review the annual report and elect directors. Members who do not attend the Annual Meeting may participate in the election process through the return of their proxy ballots.

## BOARD OF DIRECTORS

### Addison W. Nottingham Jr.

Chairman, District 3

### Christopher D. Bott

Vice Chairman, District 1

### Robert L. Nock

Secretary-Treasurer, District 1

### James N. Belote

District 2

### Ralph W. Dodd

District 4

### E. Garrison Drummond

District 2

### Penney P. Holland

District 4

### Edward V. Parks Jr.

District 1

## OUR MISSION & VISION

### Mission

Enhancing life on the Shore through member-driven services.

### Vision

Exceed expectations as a trusted community resource.

## CO-OP PRINCIPLES

The cooperative business model centers around seven principles that guide A&N Electric Cooperative.

1. Voluntary and Open Membership
2. Democratic Member Control
3. Member's Economic Participation
4. Autonomy and Independence
5. Education, Training and Information
6. Cooperation Among Cooperatives
7. Concern For Community

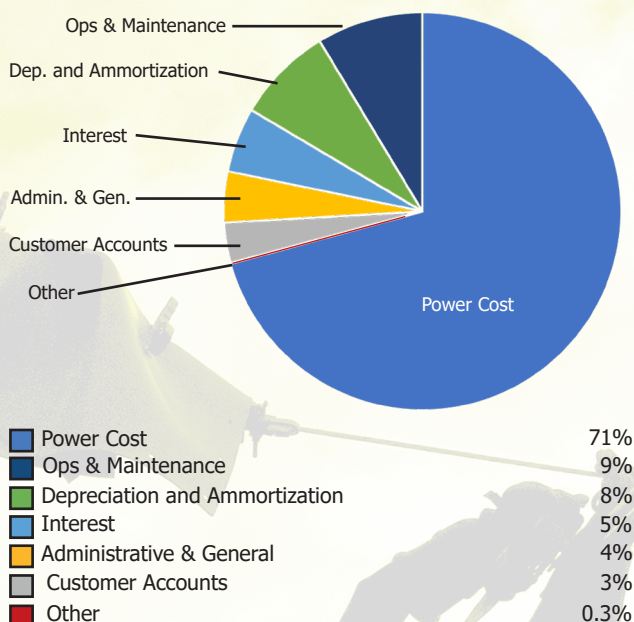
## SYSTEM STATISTICS

	2019	2018
Number of Services	38,847	38,897
Miles of Energized Power Line	2,486.82	2,476.48
Total kWh Purchased by Cooperative	743,456,929	763,000,596
Total kWh Bought by Co-op Members	704,009,799	780,035,604
Number of Employees	76	76

## CONDENSED OPERATING STATEMENT

	2019	2018
Operating Revenues	\$ 79,408,532	\$ 79,267,234
Power Cost	53,746,367	53,020,748
Operations and Maintenance	6,571,848	7,235,732
Customer Accounts	2,557,732	2,870,464
Administrative and General	3,129,740	3,563,341
Depreciation and Amortization	5,960,402	5,696,046
Interest	4,008,739	4,058,586
Other	232,709	258,739
<b>Total Operating Expenses</b>	<b>\$ 76,207,537</b>	<b>\$ 76,703,656</b>
Operating Margins	3,200,995	2,563,578
Patronage Allocations	1,150,096	953,980
Non-Operating Margins	1,704,658	1,730,182
<b>Net Margins</b>	<b>\$ 6,055,749</b>	<b>\$ 5,247,740</b>

## WHERE THE DOLLAR GOES

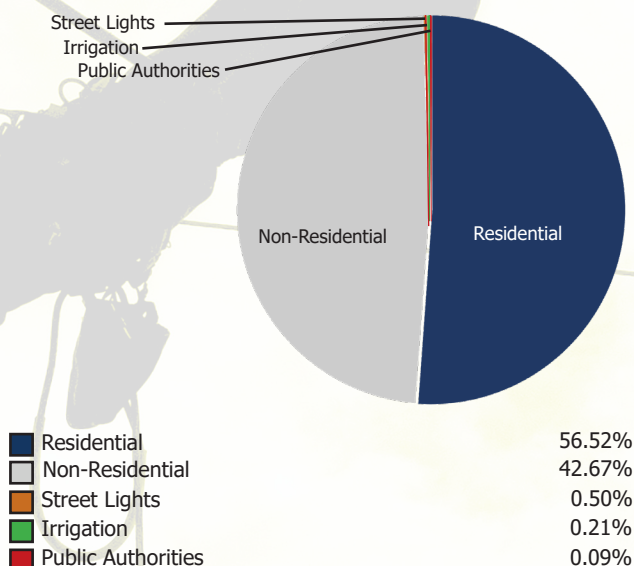


\*Percentages are rounded to the closest whole number

## CONDENSED BALANCE SHEET

Assets	2019	2018
Electric Plant	\$ 206,360,885	\$ 194,261,427
Less Accumulated Depreciation	70,740,871	67,450,921
<b>Net Utility Plant</b>	<b>135,620,014</b>	<b>126,810,506</b>
Investments	24,285,871	23,173,157
Current Assets	18,911,165	21,748,955
Deferred Charges	1,867,785	1,337,547
<b>Total Assets</b>	<b>\$ 180,684,835</b>	<b>\$ 173,070,165</b>
<b>Liabilities and Members' Equity</b>		
Members' Equity	73,260,754	68,455,509
Noncurrent Liabilities	91,009,267	92,212,223
Current Liabilities	16,347,293	12,380,101
Deferred Credits	67,521	22,332
<b>Total Liabilities and Member Equity</b>	<b>\$ 180,684,835</b>	<b>\$ 173,070,165</b>

## WHERE THE DOLLAR COMES FROM



## MEMBERS HELPING MEMBERS ANNUAL REPORT

		2019		2018
Funds Received	\$	45,200	\$	44,873
Funds Distributed	\$	52,357	\$	41,722
Members Assisted		275		219

### WHAT IS MEMBERS HELPING MEMBERS?

Members Helping Members, Inc. is a community non-profit 501(c)(3) organization and was established to assist families needing assistance in paying their electric service bills.

Thanks to our generous local community, over \$330,000 has been applied to members' electric bills since 2009. Over 2,200 members are currently contributing over \$2,800 monthly in amounts ranging from under \$1, with our round-up option, to as much as \$10.

The Accomack and Northampton County Departments of Social Service determine qualified candidates for assistance in the program. To be eligible a family must be at or below 133 percent of the Federal Poverty Guidelines; they must have a delinquent electric account of more than \$50, and may receive assistance only once in any given calendar year.

If a family qualifies, they may be eligible for up to \$250 in assistance.

A&N Electric Cooperative, in cooperation with Members Helping Members, Inc., secures funding through voluntary donations through the Cooperative's electric service bills. Members of A&N Electric Cooperative who would like to donate to the program may do so by checking a box on their electric service bills.

The cooperative also matches a funding grant from Co. Bank to help support the program.



## LIGHTING THE WAY ANNUAL REPORT



A&N Electric Cooperative employees have always been committed to our community by supporting local causes.

In 2019, we organized and created an employee non-profit organization, Lighting the Way.

Lighting the Way has empowered co-op employees to highlight community needs and organize support for those needs.

Since its inception, Lighting the Way has raised money through internal fundraising, partnered with the Foodbank of the Eastern Shore to assist with its backpack program, and adopted two road ways for litter pickup, one in each county, through the Virginia Department of Transportation's Adopt-A-Highway program.

### OUR MISSION

To support and enrich local causes through monetary donations and volunteer efforts.



### 2019 STATISTICS

Hours Volunteered  
Over 100

Miles of Roadway Cleaned  
4.5 miles

Dollars Awarded to Local Causes  
Over \$1,500